



PURCHASING DEPARTMENT

136 Almon C. Hill Dr. Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

Quality Learning and Superior Performance for All

April 25, 2018

Busker Communications Inc.
2657 Athens Hwy
Gainesville, GA 30507
Attn: Craig Streeter

Dear Mr. Streeter:

This is to advise you that your company has been awarded a renewal contract from our **RFP# PI 7-04, Data Cabling & Low Voltage Services**. The effective date of this contract is May 17, 2018 and terminates on May 16, 2019. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of PI 7-04.

This award is in accordance with all the original terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer
Tim Fleming, Director of Technology Services

P17-04, Data Cabling	Busker Communications Inc.
Line Item Pricing Per Drop Option One: CAT6A (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$281.12
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$508.22
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$757.55
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$984.80
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$1,215.43
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$1,461.81
Applicable Metal Raceway	\$61.68
Line Item Pricing Per Drop Option Two: CAT6+ (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$212.34
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$352.58
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$535.65
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$713.36
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$882.21
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$1,049.98
Applicable Metal Raceway	\$61.68

Time and Material Cost (Section 3.7ii of the Special Terms and Conditions)	
Lead Tech Labor Rate	\$40.00 - Normal \$55.00 - Overtime
Helper Labor Rate	\$36.00 - Normal \$50.00 - Overtime
Other	N/A
Percentage Mark-up For Parts	10%
Percentage Mark-up For Rental Equipment	10%



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April 25, 2018

Logical Systems Inc.
605 East 1st St.
Ste. 101
Rome, GA 30161
Attn: Christopher Carey

Dear Mr. Carey:

This is to advise you that your company has been awarded a renewal contract from our **RFP# PI 7-04, Data Cabling & Low Voltage Services**. The effective date of this contract is May 17, 2018 and terminates on May 16, 2019. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of PI 7-04.

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If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer
Tim Fleming, Director of Technology Services

P17-04, Data Cabling	Logical Systems
Line Item Pricing Per Drop Option One: CAT6A (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$224.00
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$448.00
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$672.00
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$896.00
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$1,120.00
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$1,344.00
Applicable Metal Raceway	\$53.00
Line Item Pricing Per Drop Option Two: CAT6+ (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$125.00
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$250.00
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$375.00
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$500.00
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$625.00
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$750.00
Applicable Metal Raceway	\$53.00

Time and Material Cost (Section 3.7ii of the Special Terms and Conditions)

Lead Tech Labor Rate	\$55.00 - Normal N/A - Overtime
Helper Labor Rate	\$30.00 - Normal N/A - Overtime
Other	N/A
Percentage Mark-up For Parts	10%
Percentage Mark-up For Rental Equipment	0%

FORSYTH COUNTY SCHOOLS



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April 25, 2018

Tech Optics Inc.
463 Bankhead Hwy
Winder, GA 30680
Attn: Terry Maynard

Dear Mr. Maynard:

This is to advise you that your company has been awarded a renewal contract from our **RFP# PI 7-04, Data Cabling & Low Voltage Services**. The effective date of this contract is May 17, 2018 and terminates on May 16, 2019. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of PI 7-04.

This award is in accordance with all the original terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer
Tim Fleming, Director of Technology Services

P17-04, Data Cabling	Tech Optics
Line Item Pricing Per Drop Option One: CAT6A (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$284.96
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$460.22
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$662.48
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$864.14
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$1,065.80
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$1,241.46
Applicable Metal Raceway	\$58.14
Line Item Pricing Per Drop Option Two: CAT6+ (Section 3.7i of Special T&C)	
Line Item Description	Cost
Cost For 1 Drop To One Location Not To Exceed 328 Ft	\$190.51
Cost For 2 Drops To One Location Not To Exceed 328 Ft	\$272.12
Cost For 3 Drops To One Location Not To Exceed 328 Ft	\$380.33
Cost For 4 Drops To One Location Not To Exceed 328 Ft	\$487.94
Cost For 5 Drops To One Location Not To Exceed 328 Ft	\$595.55
Cost For 6 Drops To One Location Not To Exceed 328 Ft	\$677.16
Applicable Metal Raceway	\$58.14

Time and Material Cost (Section 3.7ii of the Special Terms and Conditions)

Lead Tech Labor Rate	\$52.00 - Normal \$52.00 - Overtime
Helper Labor Rate	\$38.00 - Normal \$38.00 - Overtime
Other	N/A
Percentage Mark-up For Parts	10%
Percentage Mark-up For Rental Equipment	10%